

CAROLINAS TAM USERS GROUP

*http://carotam.home.mindspring.com/
a local chapter of the Applied Systems Client Network, Inc*



MEETING REGISTRATION

Second Quarter Meeting

UG Officers

June 20, 2003 8:30am - 3:30pm
Registration Deadline is Friday - June 13th

President

Steve Booth

904 Broad St
Durham, NC 27705
919-286-7473
919-286-5170 fax
steve@dhntinsurance.com

If you think that you will be interested in attending, **please** go ahead and send in the registration form. Fees will be returned if you cancel by the deadline date. We reserve the right to refuse registration forms received after the stated deadline.

Birkdale Golf Club, Huntersville, NC

www.birkdale.com

(Lake Norman) I-77 north of Charlotte on exit 25 (SamFurr Rd) go west about $\frac{3}{4}$ mile

A variety of accommodations are available in the Lake Norman area - you are responsible for making your own reservations

Meeting costs: MEMBER RATE - \$40/person NON-MEMBER RATE - \$80/person
meeting fee includes continental breakfast and hot lunch

VP/Treasurer

JRKronenwetter, CIC

P O Box 11123
Charlotte, NC 28220
704-944-1711
704-552-6516 fax
jkronenwetter@cig-clt.com

This is going to be a Really Good One !!

TOPICS: Presentations by Shannon Guillen of Applied Systems - Product Dev head for Value Added Products (Inscope, @vantage, Pocket Tam) with a support tech to answer questions. Also, Bob Linton of Apres Systems will show etFile, the AS integrated document management solution.

Secretary

Pat Smith

P O Box 120
Greensboro, NC 27402
336-232-9850
psmith@robinsweill.com

And a report from the ASCnet Midyear meeting with ASCnet & Applied.

Education Comm

Phillip Jerome

828-884-4161
j-insurance@citycom.net

Please detach at this line and mail in a window envelope with your check

✂ _____ ✂ _____ ✂ _____ ✂ _____ ✂ _____

Membership Comm

Aileen Batchelor

910-762-2489
abatchelor@aol.com

Agency Represented: _____

Attendee name: _____

Attendee name: _____

Attendee name: _____

Joyce R Kronenwetter, CIC, Treasurer
P O Box 11123
Charlotte, NC 28220-1123

*****Please note any special dietary needs beside name
Make checks payable to Carolinas TAM UG.**



May 8, 2003

Well, this has certainly been a strange six months for our users group. The meeting in December had to be moved to February due to one of the worst winter storms in NC history. That seems like a long time ago and we have our second meeting coming up in June - I will post the tentative schedule below. I will hopefully bring you two very good topics in October - another vendor with a really advanced document system and the representative from Rough Notes to show us about the personal and commercial survey systems available to Applied integration and the other great services they bring to the agency desktop.

The big issue for the upcoming year will be **Transformation Station** and the "Light it Up!" campaign. This is the strong push for agents to take back control of their agencies, their staff time and their workflows. SEMCI is not dead, but simply transformed to a new way of accomplishing many tasks through your management system instead of going to multiple web sites with multiple logins and multiple delays. It actually took me over an hour to get a BOP quote on a four location risk through one of my carrier's websites. There is no way to justify the lost time and money that exercise in futility cost. We will cover this topic at every meeting and answer any questions we can.

All users on v6.3 or higher who are patched to date are capable of accessing any of their companies that have developed their TS XML interface. The numbers of transactions on TS have grown from under 900 and 100 agencies last September to 19,000 and just under 1500 agencies in April - **it's working!**

Version 7.1 has been released and has proved to be one of the most stable releases to date. It also incorporates many enhancements to the WinTam system - the ability to attach many different types of files to clients and more 32bit procedures. The new Feature of the Month has become a favorite and the enhancements just keep on coming. Because of the rapid advancement that WinTam is taking, it is imperative that all agencies move forward to version 7 as soon as possible. If you are still on a prior version, call me or Client Solutions for help on your configuration. Applied has announced version 7.2 for release next year which will have enhanced Contact Management built into your client files, providing multiple phone, email and address contacts for client files.

We are trying to bring varied topics and quality presentations to all of you. Please give the officers any feedback on things that need to be presented, problems or needs you may be having. **We will be auctioning off** the users group laptop - Dell Latitude 500; 128MB ram; 12GB HD; 14" screen; CD, floppy and LS120 floppy; Win2k and w98; MSOffice 2k; modem and NIC cards; case. I feel it is worth well over \$500 and you may send bids into me from now until our meeting in June. Several folks have already expressed interest, so don't wait. I will keep the information on bids on the web site.

Here is our **tentative meeting schedule for 2003** -

June 20th - Lake Norman October 3rd - Greensboro Dec 12th - Charleston

I am trying to keep all schedules and meetings updated on our website - please send me tips or suggestions carotam.home.mindspring.com. I look forward to seeing you all at an upcoming meeting this year.

Steve Booth, President